- 1. ASM stands for:
  - c. Available Seat Miles
- 2. The main goal of yield management is to:
  - c. Maximize profit through a mix of fares
- 3. The 'Load Factor' is:
  - c. The ratio of available seat miles and revenue passenger miles
- 4. The eighth freedom of the air (right for cabotage) is defined as the right of an airline to:
  - a. Operate between two points in a country other than the country it is registered in
- 5. Scheduled airlines are defined by offering:
  - b. Air links according to a published schedule
- 6. Which of the following are indicators of airline performance?
  - d. All of the above
- 7. Members of the International Air Transport Association (IATA) are:
  - c. Most of the world's airlines (passenger and cargo)
- 8. When agreeing to a pooling arrangement, two airlines:
  - b. Share all resources and revenues on the agreed route
- 9. A 'slot' is:
  - b. A point in time where an airline has the right for one take-off or one landing at an airport

